

# What was the problem?

NATPE was sitting on a 40-year, 1000+ hour content archive that was completely inaccessible:

- Multiple locations
- Myriad file sizes and formats
- No transparency
- Unindexed
- Uncategorized

# What was the goal?

Centralize and analyze the content to support *distribution*, *marketing* and *monetization* opportunities.

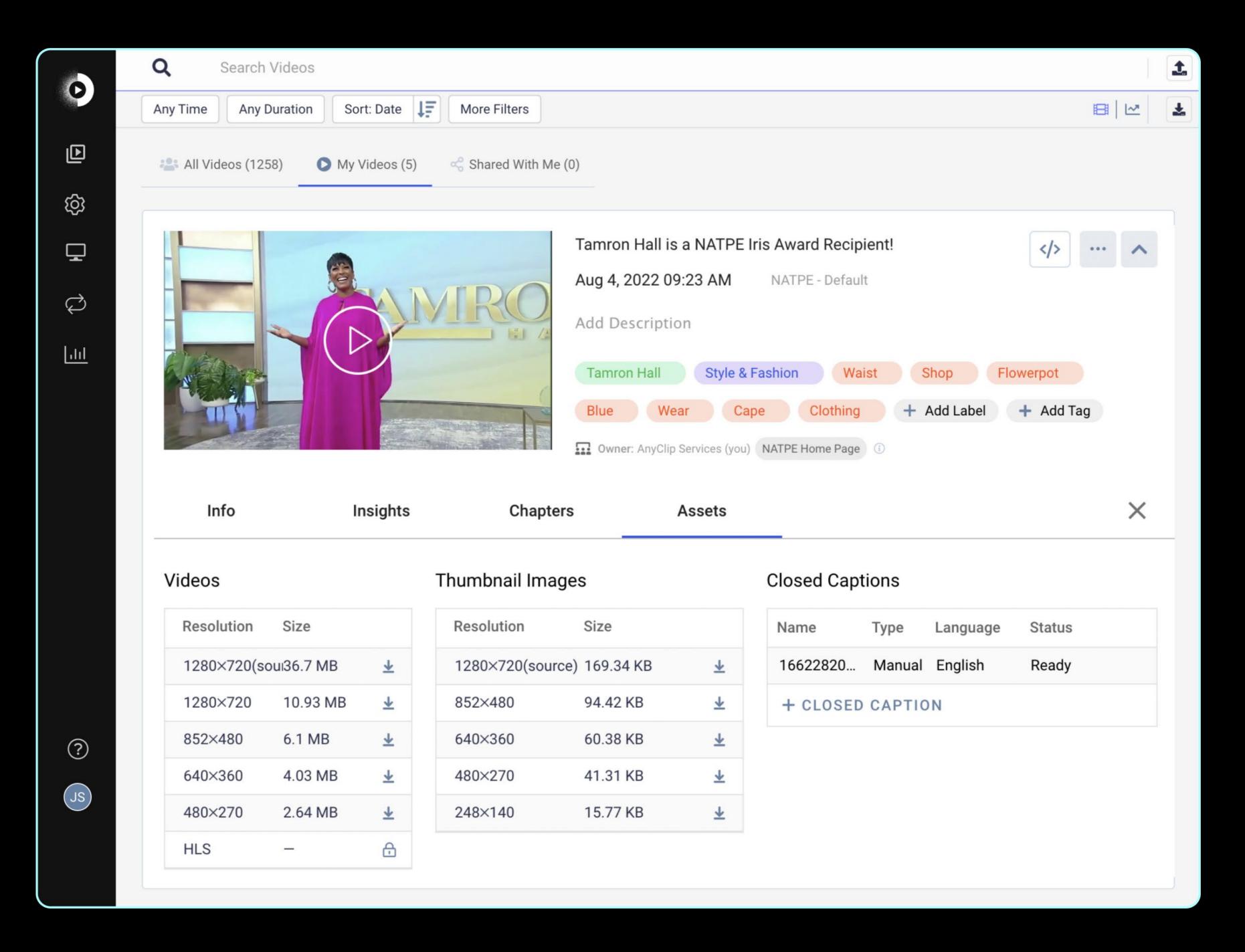
### What was the challenge?

- Aggregate 40 years and over 1000 hours of content
- Streamline/compress the content to unify files sizes and formats
- Centralize on one platform—host, search, distribute
- Analyze and organize—enriching with robust metadata, support in-video search
- Merchandise video online and trigger interactivity
- Time, resource and bandwidth constraints

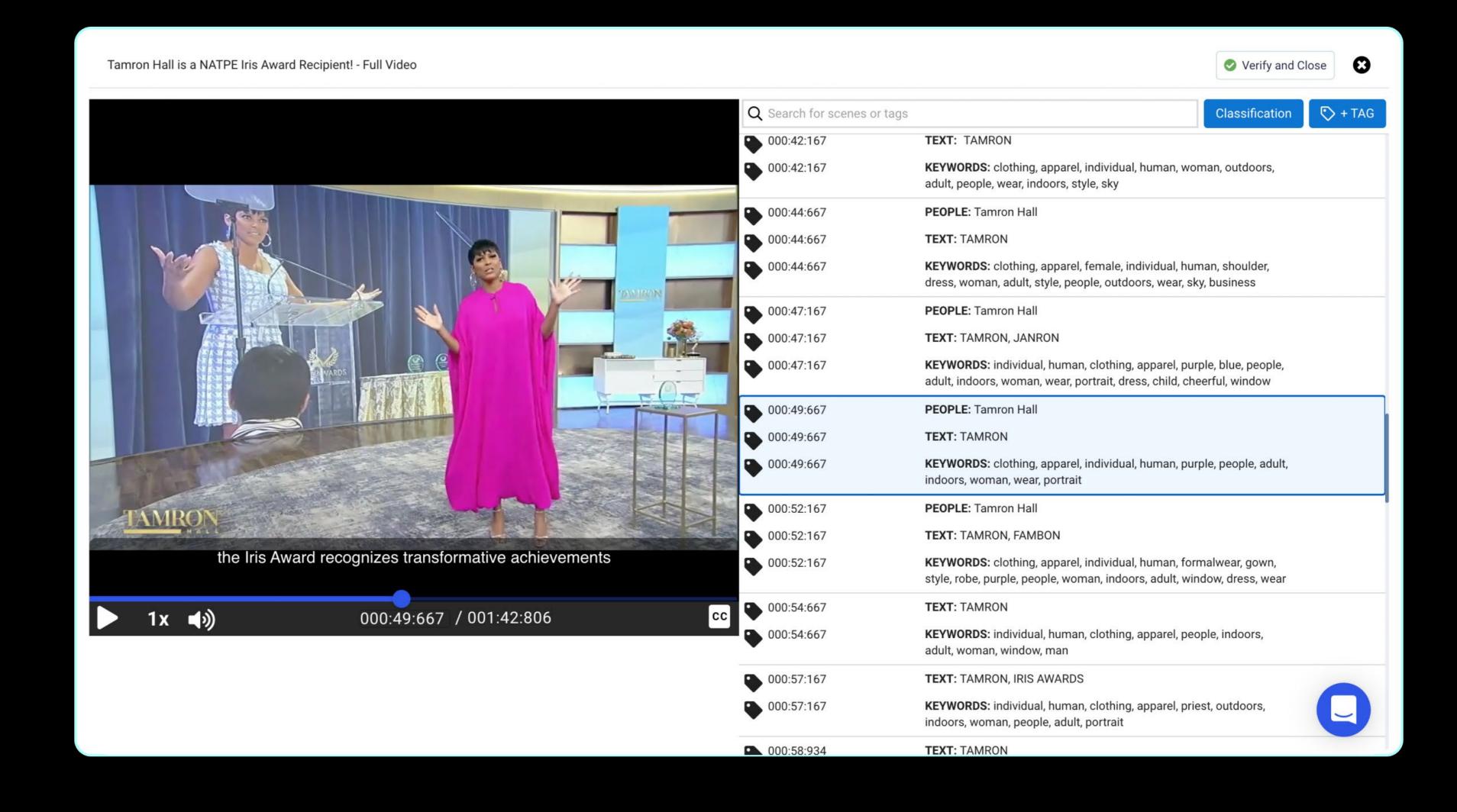
### What was the solution?

### Genius

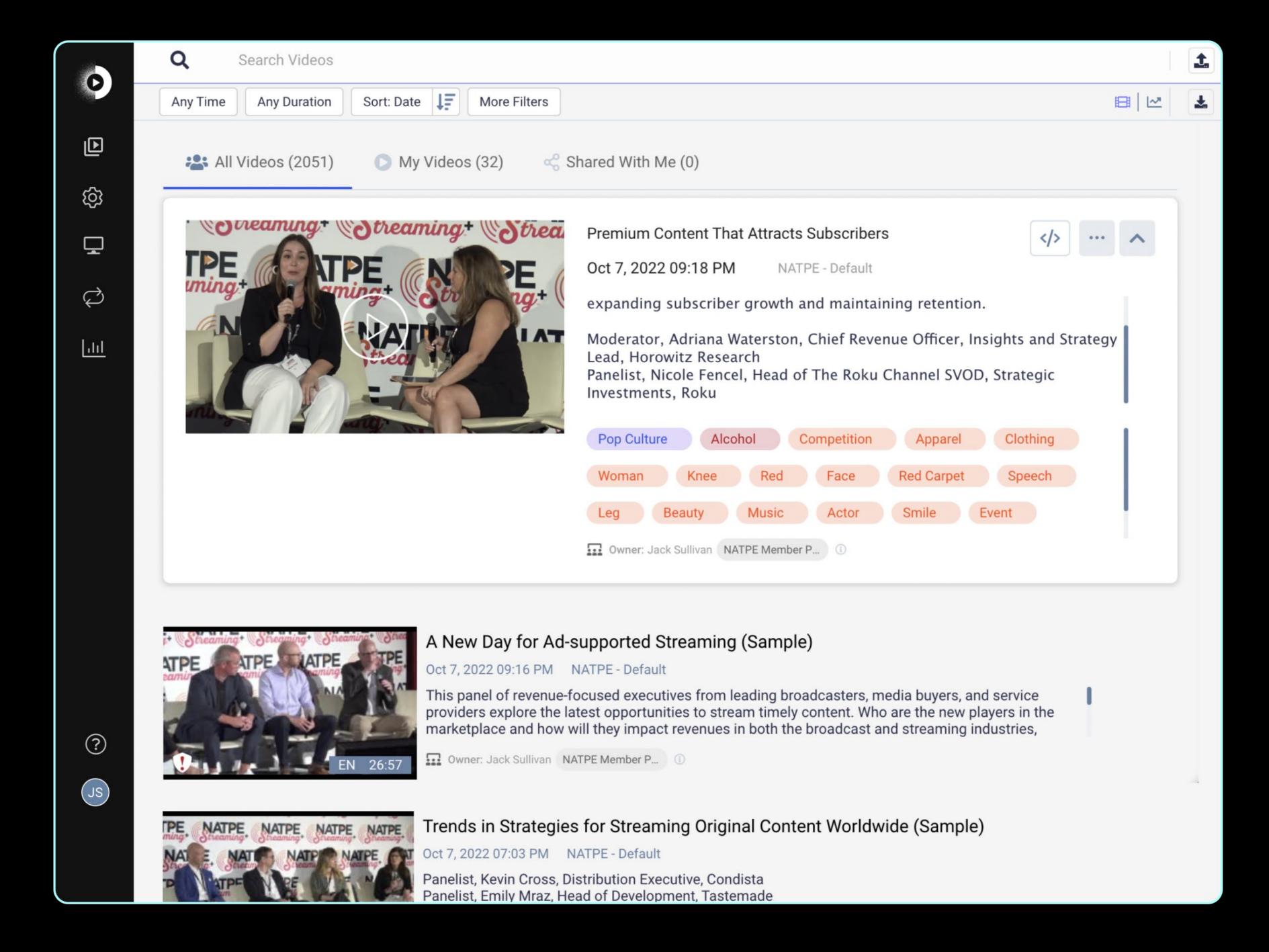
Compressed,
converted and
unified file sizes
and formats



2. Analyzed the 1000-hour archive 10x faster than real time, converting content into data



3. Centralized and organized the entire library on a single platform





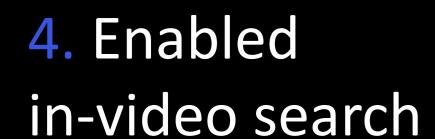
LOGOUT

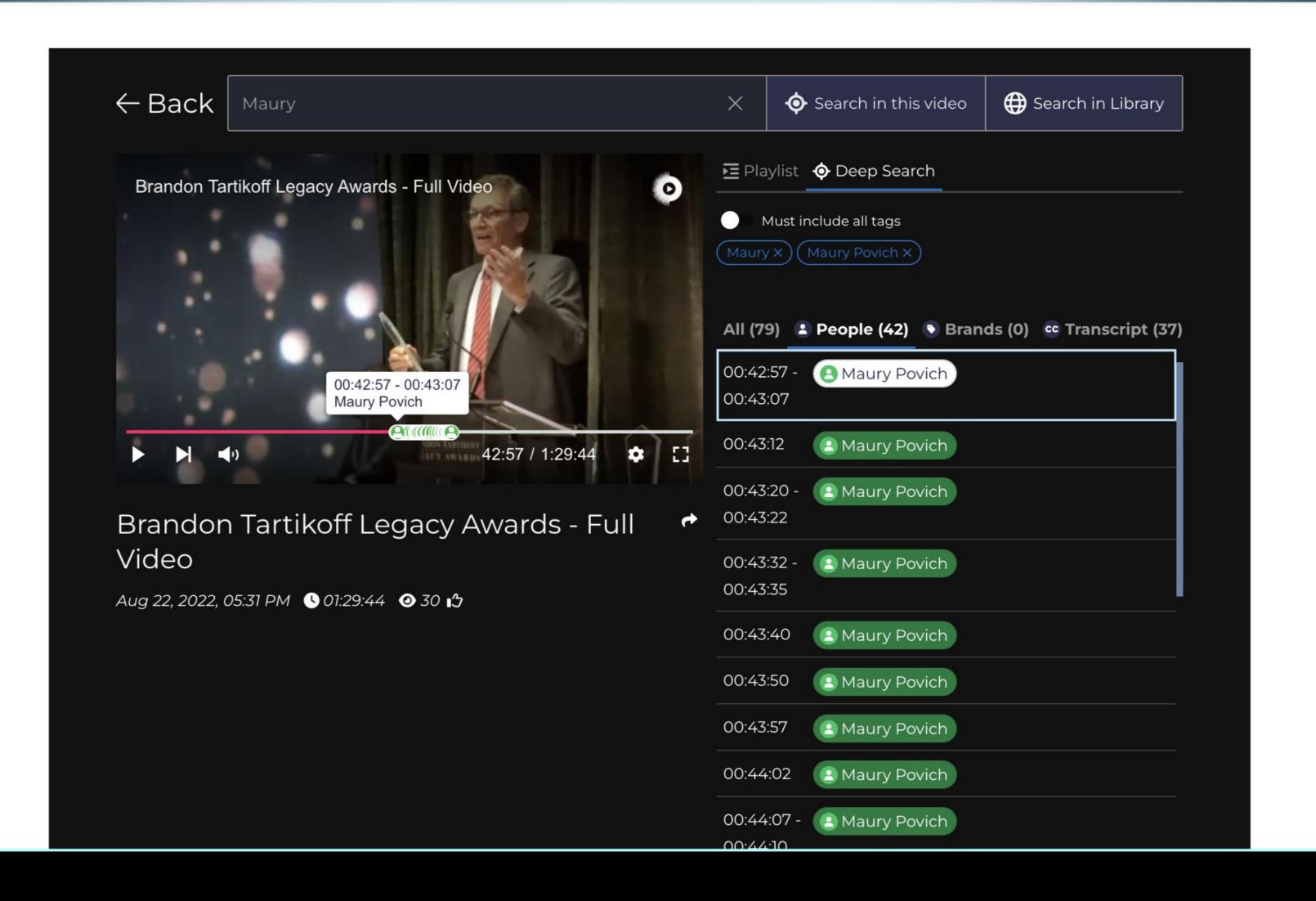
**MEMBER HOME** 

MEMBER CONTENT ~

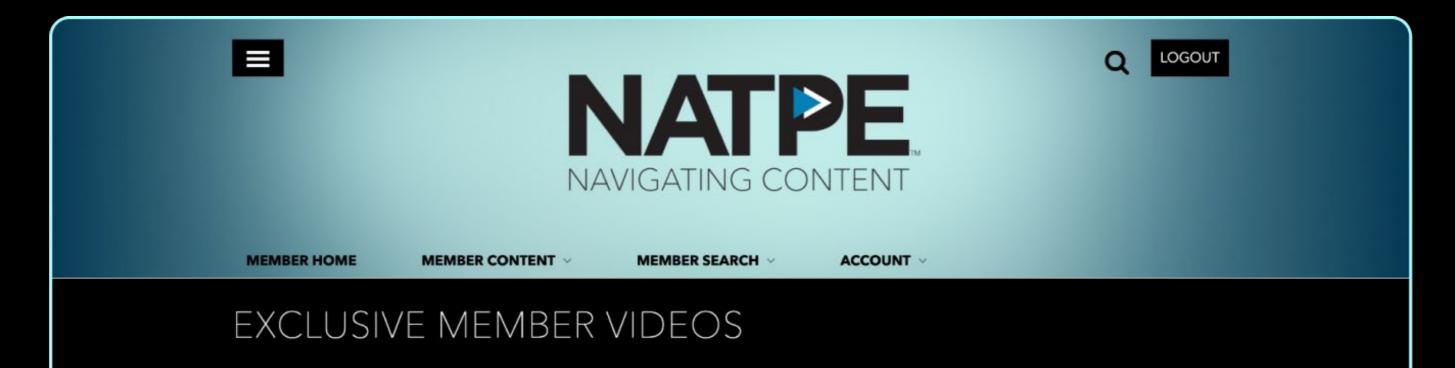
MEMBER SEARCH ~

ACCOUNT ~

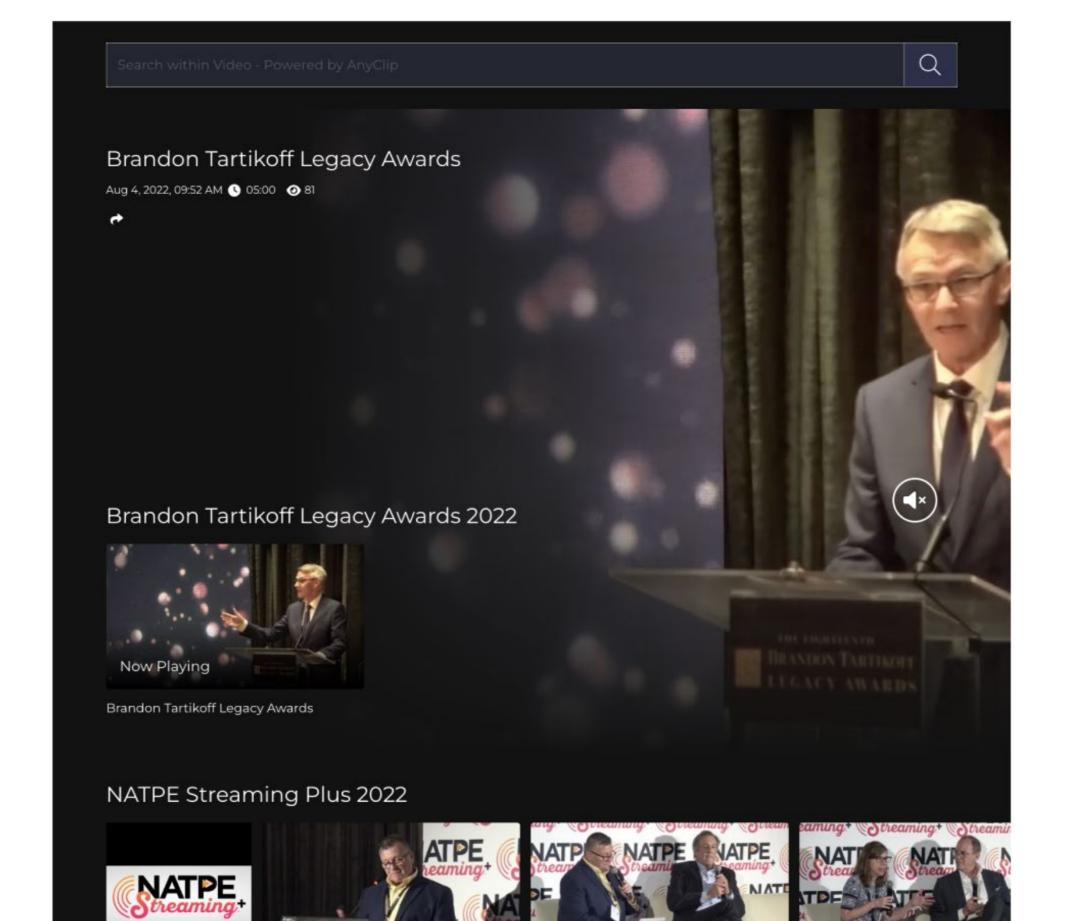




5. Instantly created a gated and ungated video portal



View some of our most-recent member-only video using the AnyClip player below, or navigate to specific conference video using the dropdown menu for member **Content>>Exclusive Member Videos>>>**.







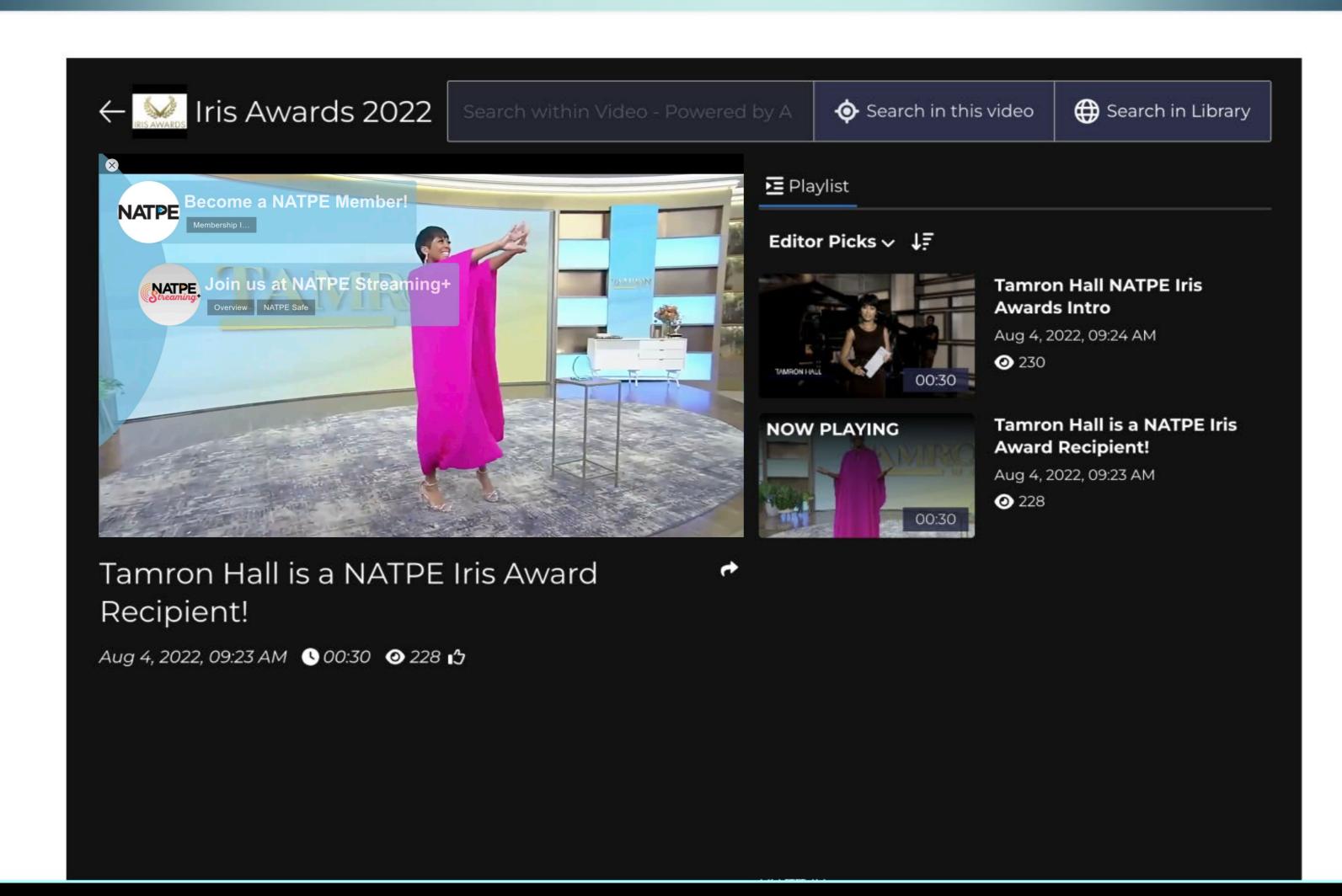
LOGOUT

**MEMBER HOME** 

MEMBER CONTENT ~

MEMBER SEARCH ~

ACCOUNT ~



6. Triggered interactivity

#### Why it matters.

- Large libraries are largely underutilized, unexploited and under-monetized
- Content that is enabled is searchable, personalized, merchandisable, collaborative, measurable, interactive and monetizable
- Maximize ROI; access centralized, realtime performance analytics
- Automated workflows drive efficiencies and alleviate bandwidth constraints
- Al is the anecdote to on premise and manual solutions